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Our Story: Father's Day Edition

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Dads influence us in many ways, from instilling morals to teaching us the proper way to throw a baseball (or perhaps the worst way, like that Volkswagon commercial). In honor of **Father's Day**, we reached out to some dads and offspring who show us just what a family business CRE can be.

Welcome Senior, Welcome Junior, and Craig Wilson



Welcome Wilson Sr. has the pleasure of working with two of his sons at the GSL Welcome Group, **Craig** and **Welcome Jr.** Craig says people often tell him they never see their family, so he appreciates the volume of **time** spent with his dad and brother. All five of Senior's kids worked in the company when they were teens (and now his grandkids and great-grandkids do, which means everybody has to have proper table manners in the lunch room), but things were a little different when Junior joined the firm as a broker 35 years ago. Senior **treated him as a son**, correcting his mistakes, and the first time

Junior closed a big deal, he left the firm. It took Senior three years to convince Junior to return, and from then on he treated his sons as **partners**.



Senior tells us this old pic is indicative of the three of them—Senior and Junior **worrying** and Craig with a **happy smile**. He tells us that treating his sons as partners has kept them from **fighting** about anything in the decades of working together. Junior tells us his dad taught him to **never give up**; often you can resurrect a lost opportunity through tenacity. (Senior says determination is the family mantra.) Outside of work, the Wilson family takes an **annual trip**—last year's was to Australia—and they go to the **family ranch** five or six weeks a year.